

BPR
Active List Initiative #10

Revised 18 Jun 02

Title: E Mall – Direct delivery to Foreign Military Sales (FMS) customers and use of debit cards

Description of Initiative: Our international partners wish to order items from the DoD E-Mall that will be direct shipped and paid for via debit card.

Required Policy Changes/Approach: The DoD E-Mall has two ordering methods; either through DoD MILSTRIP procedures, or directly from the customer to the vendor. If the MILSTRIP side is offered to foreign customers, they would still be required to pass MILSTRIP requisitions to the DLA ICP through the ILCO, and shipments would be sent to the freight forwarder as per the LOA. This offers little improvement over current procedures. However, if the commercial and part numbered catalogs are made available foreign customers, they could order many items directly from vendors via the E-Mall, and payment could be made by a commercial credit card. This can only happen if the process is viewed as a direct commercial sale. Initially, these shipments should be made to the freight forwarder; but later, we may be able to work out direct ship methods. The vendor and the freight forwarder would handle export matters. E-Mall passwords and verification would be controlled through the DLA WEBLINK-International Portal.

Approved Actions: None. We are currently awaiting a decision from DLA J-3 as to whether or not the commercial items will continue to be made available on the E-Mall and if foreign customers will be allowed to participate. If this is a favorable decision, then, we will seek legal review as to the viability of the direct commercial approach.

Responsible Champion: DOD E-Mall: Mr. Don O'Brien.

Anticipated Benefits: Submitting orders for items via the DoD E-Mall will:

- * Improve Logistics Response Time on commercially available items.
- * Eliminate the U.S. Government as an intermediary while providing service and security.
- * Eliminate USG payment and warranty follow-up problems, since all commercial transactions are between vendor and customer.